

## Occupations Demand in Cañada Service Area, Ranked by Annual Job Openings (include occupations ≥ 30 job openings)

| SOC     | Description  | Annual Job Openings | Higher Ed Completions (2013) | 2015 Jobs | 2022 Jobs | New Jobs 2015 - 2022 | % New Job Growth 2015-2022 | Total Job Openings | Avg. Hourly Earnings | Median Hourly Earnings | Typical Entry Level Education     | Work Experience Required | Typical On-The-Job Training       | Canada College Completions (2013) |
|---------|--|---------------------|------------------------------|-----------|-----------|----------------------|----------------------------|--------------------|----------------------|------------------------|-----------------------------------|--------------------------|-----------------------------------|-----------------------------------|
| 15-1132 | Software Developers, Applications                                  | 240                 | 0                            | 4,678     | 5,808     | 1,130                | 24%                        | 1,678              | \$60.55              | \$57.95                | Bachelor's degree                 | None                     | None                              | 0                                 |
| 11-1021 | General and Operations Managers                                    | 134                 | 93                           | 2,640     | 3,061     | 421                  | 16%                        | 941                | \$72.70              | \$64.23                | Bachelor's degree                 | 5 years or more          | None                              | 34                                |
| 41-2011 | Cashiers   | 123                 | 0                            | 2,338     | 2,452     | 114                  | 5%                         | 859                | \$12.61              | \$11.26                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 35-3031 | Waiters and Waitresses   | 122                 | 0                            | 1,504     | 1,790     | 286                  | 19%                        | 855                | \$12.55              | \$11.00                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 29-1141 | Registered Nurses  | 119                 | 19                           | 1,655     | 2,048     | 393                  | 24%                        | 831                | \$62.33              | \$65.28                | Bachelor's degree                 | None                     | None                              | 19                                |
| 43-9061 | Office Clerks, General   | 119                 | 0                            | 2,732     | 3,110     | 378                  | 14%                        | 830                | \$19.35              | \$18.09                | High school diploma or equivalent | None                     | Short-term on-the-job training    | 0                                 |
| 41-2031 | Retail Salespersons  | 117                 | 0                            | 2,321     | 2,513     | 192                  | 8%                         | 816                | \$14.02              | \$12.14                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 43-4051 | Customer Service Representatives                                   | 113                 | 0                            | 1,673     | 2,122     | 449                  | 27%                        | 790                | \$22.67              | \$21.21                | High school diploma or equivalent | None                     | Short-term on-the-job training    | 0                                 |
| 35-3021 | Combined Food Preparation and Serving Workers, Including Fast Food | 101                 | 0                            | 1,623     | 1,918     | 295                  | 18%                        | 705                | \$11.42              | \$10.94                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 13-2011 | Accountants and Auditors   | 91                  | 10                           | 1,687     | 1,974     | 287                  | 17%                        | 639                | \$39.74              | \$36.16                | Bachelor's degree                 | None                     | None                              | 0                                 |
| 41-3099 | Sales Representatives, Services, All Other                         | 90                  | 0                            | 1,682     | 2,023     | 341                  | 20%                        | 629                | \$41.37              | \$35.75                | High school diploma or equivalent | None                     | Moderate-term on-the-job training | 0                                 |
| 15-1133 | Software Developers, Systems Software                              | 83                  | 0                            | 2,558     | 2,860     | 302                  | 12%                        | 584                | \$59.65              | \$58.62                | Bachelor's degree                 | None                     | None                              | 0                                 |
| 15-1121 | Computer Systems Analysts  | 81                  | 0                            | 1,577     | 1,977     | 400                  | 25%                        | 567                | \$52.60              | \$51.81                | Bachelor's degree                 | None                     | None                              | 0                                 |
| 13-1161 | Market Research Analysts and Marketing Specialists                 | 74                  | 28                           | 1,688     | 2,044     | 356                  | 21%                        | 517                | \$45.51              | \$41.43                | Bachelor's degree                 | None                     | None                              | 0                                 |
| 47-2061 | Construction Laborers  | 70                  | 0                            | 1,169     | 1,471     | 302                  | 26%                        | 493                | \$22.67              | \$23.87                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |

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| 15-1151 | Computer User Support Specialists  | 70                  | 0                            | 1,334     | 1,681     | 347                  | 26%                        | 489                | \$35.10              | \$31.49                | Some college, no degree           | None                     | None                              | 0                                 |
| 19-1042 | Scientists, Except Epidemiologists and Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 68                  | 0                            | 1,229     | 1,411     | 182                  | 15%                        | 477                | \$63.64              | \$59.94                | Doctoral or professional degree   | None                     | None                              | 0                                 |
| 43-6014 | Laborers and Freight, Stock, and Material Movers, Hand   | 64                  | 6                            | 1,902     | 2,193     | 291                  | 15%                        | 447                | \$21.36              | \$20.71                | High school diploma or equivalent | None                     | Short-term on-the-job training    | 6                                 |
| 53-7062 | Electricians   | 63                  | 0                            | 1,296     | 1,446     | 150                  | 12%                        | 442                | \$14.15              | \$13.28                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 47-2111 | Personal Financial Advisors  | 62                  | 0                            | 628       | 972       | 344                  | 55%                        | 434                | \$38.56              | \$39.53                | High school diploma or equivalent | None                     | Apprenticeship                    | 0                                 |
| 13-2052 | Computer and Information Systems Managers  | 59                  | 13                           | 679       | 944       | 265                  | 39%                        | 415                | \$58.55              | \$43.03                | Bachelor's degree                 | None                     | Long-term on-the-job training     | 0                                 |
| 11-3021 | Stock Clerks and Order Fillers   | 58                  | 0                            | 1,373     | 1,649     | 276                  | 20%                        | 406                | \$87.58              | \$82.09                | Bachelor's degree                 | 5 years or more          | None                              | 0                                 |
| 43-5081 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners  | 56                  | 0                            | 1,080     | 1,213     | 133                  | 12%                        | 392                | \$14.45              | \$13.25                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 37-2011 | First-Line Supervisors of Office and Administrative Support Workers  | 55                  | 0                            | 1,699     | 1,832     | 133                  | 8%                         | 386                | \$13.18              | \$11.86                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 43-1011 | Carpenters   | 54                  | 0                            | 1,266     | 1,491     | 225                  | 18%                        | 375                | \$31.58              | \$30.08                | High school diploma or equivalent | Less than 5 years        | None                              | 0                                 |
| 47-2031 | Management Analysts  | 53                  | 0                            | 1,281     | 1,533     | 252                  | 20%                        | 370                | \$30.20              | \$30.45                | High school diploma or equivalent | None                     | Apprenticeship                    | 0                                 |
| 13-1111 | Elementary School Teachers, Except Special Education   | 53                  | 93                           | 1,379     | 1,598     | 219                  | 16%                        | 368                | \$56.11              | \$51.54                | Bachelor's degree                 | Less than 5 years        | None                              | 34                                |
| 25-2021 | Cooks, Restaurant  | 52                  | 0                            | 1,297     | 1,443     | 146                  | 11%                        | 361                | \$32.85              | \$32.70                | Bachelor's degree                 | None                     | Internship/residency              | 0                                 |
| 35-2014 |  | 50                  | 0                            | 746       | 933       | 187                  | 25%                        | 347                | \$13.14              | \$12.23                | No formal educational credential  | Less than 5 years        | Moderate-term on-the-job training | 0                                 |

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| 13-1199 | Business Operations Specialists, All Other   | 49                  | 0                            | 1,448     | 1,659     | 211                  | 15%                        | 345                | \$45.72              | \$42.01                | Bachelor's degree                 | None                     | None                              | 0                                 |
| 11-3031 | Financial Managers   | 49                  | 13                           | 1,053     | 1,205     | 152                  | 14%                        | 343                | \$82.41              | \$75.93                | Bachelor's degree                 | 5 years or more          | None                              | 0                                 |
| 13-2051 | Financial Analysts   | 48                  | 13                           | 988       | 1,163     | 175                  | 18%                        | 336                | \$59.25              | \$50.77                | Bachelor's degree                 | None                     | None                              | 0                                 |
| 15-1131 | Computer Programmers   | 47                  | 2                            | 1,233     | 1,321     | 88                   | 7%                         | 332                | \$51.92              | \$52.52                | Bachelor's degree                 | None                     | None                              | 2                                 |
| 31-1014 | Nursing Assistants   | 47                  | 0                            | 502       | 719       | 217                  | 43%                        | 331                | \$18.89              | \$18.00                | Postsecondary nondegree award     | None                     | None                              | 0                                 |
| 41-4011 | Sales Representatives Wholesale and Manufacturing, Technical and Scientific Products | 47                  | 0                            | 1,020     | 1,183     | 163                  | 16%                        | 330                | \$49.62              | \$44.31                | Bachelor's degree                 | None                     | Moderate-term on-the-job training | 0                                 |
| 37-3011 | Landscaping and Groundskeeping Workers   | 46                  | 0                            | 1,431     | 1,562     | 131                  | 9%                         | 323                | \$18.20              | \$16.46                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 25-9041 | Teacher Assistants   | 45                  | 0                            | 1,024     | 1,152     | 128                  | 13%                        | 314                | \$17.39              | \$16.68                | Some college, no degree           | None                     | None                              | 0                                 |
| 33-3051 | Police and Sheriff's Patrol Officers   | 44                  | 0                            | 985       | 1,057     | 72                   | 7%                         | 310                | \$44.38              | \$45.00                | High school diploma or equivalent | None                     | Moderate-term on-the-job training | 0                                 |
| 39-9021 | Personal Care Aides  | 44                  | 0                            | 563       | 824       | 261                  | 46%                        | 306                | \$12.88              | \$12.56                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 35-2021 | Food Preparation Workers   | 43                  | 0                            | 929       | 1,036     | 107                  | 12%                        | 302                | \$11.33              | \$10.61                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 37-2012 | Maids and Housekeeping Cleaners  | 41                  | 0                            | 782       | 901       | 119                  | 15%                        | 286                | \$15.24              | \$16.22                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 43-4171 | Receptionists and Information Clerks   | 40                  | 0                            | 781       | 895       | 114                  | 15%                        | 277                | \$17.18              | \$16.53                | High school diploma or equivalent | None                     | Short-term on-the-job training    | 0                                 |
| 15-1134 | Web Developers   | 40                  | 2                            | 599       | 809       | 210                  | 35%                        | 277                | \$51.07              | \$50.62                | Associate's degree                | None                     | None                              | 2                                 |
| 11-2021 | Marketing Managers   | 39                  | 32                           | 848       | 967       | 119                  | 14%                        | 274                | \$90.64              | \$85.56                | Bachelor's degree                 | 5 years or more          | None                              | 4                                 |
| 35-3022 | Counter Attendants, Cafeteria, Food Concession, and Coffee Shop                      | 38                  | 0                            | 495       | 541       | 46                   | 9%                         | 268                | \$11.77              | \$11.15                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 23-1011 | Lawyers  | 38                  | 0                            | 1,148     | 1,286     | 138                  | 12%                        | 266                | \$82.57              | \$75.96                | Doctoral or professional degree   | None                     | None                              | 0                                 |

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| 53-6021 | Parking Lot Attendants   | 38                  | 0                            | 609       | 447       | (162)                | (27%)                      | 265                | \$15.04              | \$13.90                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 15-1142 | Network and Computer Systems Administrators  | 37                  | 0                            | 831       | 1,003     | 172                  | 21%                        | 258                | \$49.02              | \$48.46                | Bachelor's degree                 | None                     | None                              | 0                                 |
| 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 36                  | 0                            | 920       | 1,019     | 99                   | 11%                        | 255                | \$30.40              | \$26.88                | High school diploma or equivalent | None                     | Moderate-term on-the-job training | 0                                 |
| 11-2022 | Sales Managers   | 36                  | 121                          | 842       | 941       | 99                   | 12%                        | 255                | \$78.14              | \$72.12                | Bachelor's degree                 | Less than 5 years        | None                              | 34                                |
| 49-9071 | Maintenance and Repair Workers, General  | 35                  | 0                            | 723       | 822       | 99                   | 14%                        | 244                | \$24.10              | \$23.36                | High school diploma or equivalent | None                     | Long-term on-the-job training     | 0                                 |
| 35-9021 | Dishwashers  | 35                  | 0                            | 587       | 641       | 54                   | 9%                         | 242                | \$10.98              | \$10.41                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 47-2152 | Plumbers, Pipefitters, and Steamfitters  | 34                  | 0                            | 495       | 672       | 177                  | 36%                        | 239                | \$40.45              | \$41.66                | High school diploma or equivalent | None                     | Apprenticeship                    | 0                                 |
| 41-3031 | Securities, Commodities, and Financial Services Sales Agents                                 | 33                  | 0                            | 731       | 858       | 127                  | 17%                        | 228                | \$60.96              | \$49.09                | Bachelor's degree                 | None                     | Moderate-term on-the-job training | 0                                 |
| 13-1071 | Human Resources Specialists  | 32                  | 0                            | 660       | 760       | 100                  | 15%                        | 225                | \$42.51              | \$39.22                | Bachelor's degree                 | None                     | None                              | 0                                 |
| 35-9011 | Dining Room and Cafeteria Attendants and Bartender Helpers                                   | 32                  | 0                            | 410       | 475       | 65                   | 16%                        | 223                | \$11.94              | \$11.05                | No formal educational credential  | None                     | Short-term on-the-job training    | 0                                 |
| 25-2031 | Secondary School Teachers, Except Special and Career/Technical Education                     | 32                  | 0                            | 693       | 789       | 96                   | 14%                        | 221                | \$34.78              | \$33.98                | Bachelor's degree                 | None                     | Internship/residency              | 0                                 |
| 39-9011 | Childcare Workers  | 32                  | 83                           | 590       | 653       | 63                   | 11%                        | 221                | \$15.12              | \$15.86                | High school diploma or equivalent | None                     | Short-term on-the-job training    | 83                                |
| 35-1012 | First-Line Supervisors of Food Preparation and   | 31                  | 0                            | 504       | 602       | 98                   | 19%                        | 216                | \$18.94              | \$17.41                | High school diploma or equivalent | Less than 5 years        | None                              | 0                                 |

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|         | Serving Workers  |                     |                              |           |           |                      |                            |                    |                      |                        |                                   |                          |                                   |                                   |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks                         | 31                  | 14                           | 1,450     | 1,551     | 101                  | 7%                         | 215                | \$23.65              | \$23.29                | Some college, no degree           | None                     | Moderate-term on-the-job training | 14                                |
| 47-1011 | First-Line Supervisors of Construction Trades and Extraction Workers | 30                  | 0                            | 648       | 817       | 169                  | 26%                        | 212                | \$44.62              | \$45.20                | High school diploma or equivalent | 5 years or more          | None                              | 0                                 |
| 19-4021 | Biological Technicians   | 30                  | 0                            | 543       | 636       | 93                   | 17%                        | 212                | \$35.29              | \$36.03                | Bachelor's degree                 | None                     | None                              | 0                                 |

Source: Economic Modeling Specialists, Inc.